

Position Title	Delivery Manager
Department	Digital Analytics
Schedule	Full-Time
Location	Mumbai

# **OVERVIEW**

## **Course5 Intelligence**

We enable organizations to make the most effective strategic and tactical moves relating to their customers, markets, and competition at the rapid pace that the digital business world demands. Founded in 2000, our business areas include Market Intelligence, Big Data Analytics, Digital Transformation, Artificial Intelligence, and Analytics. Rapid advances in Artificial Intelligence and Machine Learning technology have enabled us to create disruptive technologies and accelerators under our Course5 Intelligence suites that combine analytics, digital, and research solutions to provide significant and long-term value to our clients. More information can be found at <a href="https://www.course5i.com">www.course5i.com</a>

#### **Global Offices**

United States | India | United Kingdom | Singapore | United Arab of Emirates

#### **POSITION SUMMARY:-**

The individual will be responsible for delivery of the design, consulting, analysis and prototyping of new capabilities in our Clients analytics platform, and for providing superior solutions to our businesses as a member of the team and a leader in our Data and Analytics program area. This leader is also responsible for collaborating across many technology programs and with various parties to explore opportunities related to new and emerging technologies.

### **SPECIFIC RESPONSIBILITIES:-**

### Client

- Lead teams in delivering high end analytical services to global Fortune 100 clients.
- Lead and strategize analytics roadmaps for clients and prospects.
- Ability to work with clients independently and drive new solutions and ideas for client interest areas.
- Ability to understand the business context and apply analytical concepts to provide business solutions.
- Willingness to continuously learn, upgrade skills and train others.
- Conceptualize, design and deliver high-quality solutions and insightful analysis on a variety of projects ranging in both complexity and scope.
- Ability to independently drive client engagements alongside Account management such as Weekly, MBR and QBRs.

### Organization

- Be a Course5 ambassador when visiting clients.
- Work with Vertical lead to draft GTM solution, pilot and implement the same.
- Drive organization goals and vision within the said processes / engagements.
- Conform and drive organization practices.



## **People**

- Lead the team and drive results and performance goals as expected from the company and client.
- Be a leader, manager and a mentor to team members.
- Drive appraisals, performance discussions and coach individuals.

## **REQUIRED KNOWLEDGE, SKILLS AND ABILITIES:-**

- Think out of the box. Always question the obvious. Customer focus.
- 5+ years of experience in Analytics domain
- Good experience in designing data/ analytics solutions for the customers.
- Experience in BI and data platform technology like PowerBI, Tableau etc.
- Experience in Digital, Sales and Marketing data analysis
- Strong data modelling and optimization
- Extensive knowledge project supporting documents like BRD, Scope, project management etc.
- Be a self-starter and proactively identify and drive initiatives and opportunities for adding value to customer service.
- Be a good team player and collaborate effectively with multiple stakeholders internally and with clients.
- Excellent Leadership skills.
- Excellent communication skills.
- 5+ years of relevant industry experience